

END OF YEAR SNAPSHOT



It's Your Story. Take It Higher.

2022



What a year we've shared! This year was all about celebrating our 10-year anniversary, and this fall we took time to commemorate all that God has done, all the stories that He took to new heights, with a homecoming gathering. This championship banner was presented to us and now hangs in our home as a symbol of God's victory, provision and faithfulness through the years to our church body as we witnessed Him build something from nothing. It's been our honor to plant, build, nurture and watch the church grow over the years with all of you into the mature, robust and diverse family we are today. We look ahead to the next decade, though yearning for our Homecoming with the Lord, full of vigor and enthusiasm to complete God's call of our family up to New England to build a Jesus-Proclaiming, Bible-preaching, Spirit-Filled, Life-Giving Church in Newton that reaches the lost and develops mature believers.

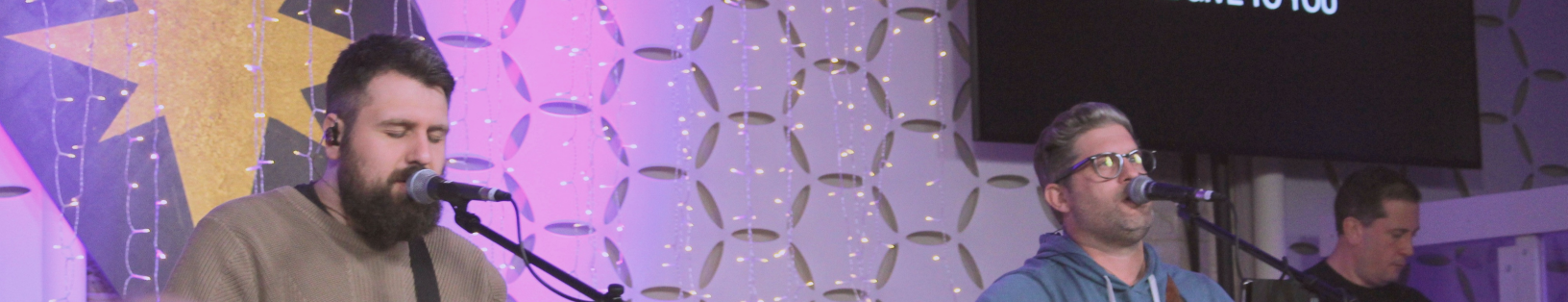
A YEAR OF HOME COMING

We pray you understand the holy venture the Lord is on with our church family, and we pray you will stay committed to the task at hand, or commit to contributing to this vision and mission. If StoryHeights has been a church you've just been checking out this year, we pray you'll finally plant, become a member and contribute to the work of God here. If this has been your home and you've grown apathetic, complacent, weary or hardened, we pray you'd take time this month and through the January fast to get your heart right before the Lord so you can take the work of God and your role in this story seriously. The Kingdom is here, and we must all be faithful until He returns.

2022 has been significant in many ways, and we look forward to cataloging just how significant it was in our Annual Report that we will share in January. For now, though, we lay before you an end-of-year snapshot of the current state of our church family, our YTD financial reports, current financial and volunteer needs, updates on current projects and ministries, a look ahead into January and goals for 2023. Please prayerfully review and let Holy Spirit show you how the Lord would use you.

We remain committed to leading this church family with integrity, humility, passion, authenticity and boldness. We thank you for following us as we lead you to know more and more of the goodness of Jesus Christ.

With Love + Gratefulness,
Pastors Tyler & Crystal Tullos
Lead Pastors



2022 FAMILY PICTURE

237 ACTIVE NEW PEOPLE, ATTENDEES, &
MEMBERS IN OUR DATABASE FOR 2022

84 Q3 AVERAGE ADULT
SUNDAY ATTENDANCE

21 YOUTH STUDENTS IN
OUR ANOMALY DATABASE

114 CHILDREN IN OUR KIDS
MINISTRY DATABASE

54 FALL SEMESTER SMALL
GROUP PARTICIPANTS

60 PEOPLE WHO FILLED OUT
CONNECT CARDS

35 PEOPLE WHO STARTED
GROWTH TRACK

25 PEOPLE WHO COMPLETED
GROWTH TRACK

72 VOLUNTEERS SERVING ON
A MINISTRY TEAM

158 PEOPLE WHO'VE CONTRIBUTED
FINANCIALLY AT LEAST ONE TIME

39 GIVERS WHO TITHE*

THIS IS AN ASSUMPTION OF PEOPLE WHO GAVE
AT LEAST \$5,727.00, WHICH IS 10% OF NEWTON'S
MEDIAN INCOME OF \$57,270.00 PER YEAR.



YTD FINANCIALS

Income - through 10/31/2022

Tithes & Offerings - 597,914.83
Amazon Smile Income - 54.18
Over and Above Offerings - 35,097.17
First Fruits Offering - 86,420.38
Event Registrations - 27,780.30
Benevolence Projects - 9,814.26

Total Income - 757,081.12

Expenses - through 10/31/2022

Corporate Tithing/Generosity

StoryHeights Foundation - 51,145.73
(Mattapan Crisis Center+Rewrite Ministry)
Serve Day Outreaches - 11,981.76
1040 Window Missions - 2,606.07
Israel Church Support - 6,801.41
Benevolence + Scholarships - 11,100.00

Total Gifts Out - 83,634.97

Payroll

4 FT Staff Salaries - 189,032.54
5 PT Subcontractors + Honorariums - 40,817.09
Payroll Taxes - 31,191.56
Employee Benefits - 36,717.54
Payroll Services - 20,72.13
Total Payroll - 299,830.86

Total Events + Missions - 21,177.38

(less registration income)

Expenses Continued

Operations

Leadership Meetings + Training - 3,849.87
Rent Main Sanctuary - 130,868.4
Rent New Kids Space - 56,516.53
Building Maintenance - 11,045.63
Supplies & Materials - 1,213.55
Gas & Electric - 12,946.21
Wifi, Cable & Phone - 1,915.09
Kids + Youth Ministry - 22,401.65
Service Production - 1,261.8
Worship Team - 2,151.04
Hospitality Ministry - 2,693.17
Small Group Materials - 476.04
Pastoral Care - 5,862.65
Taxes, Legal, Licenses - 300.00
Insurances - 4,259.95
Direct Fundraising Costs - 990.00
Growth Track Ministry - 929.75
Churchwide Communications - 1,081.51
Bookkeeping Service - 525.93
Creative Development - 3,935.42
Printing - 2,852.22
Postage - 493.71
Marketing - 1,447.24
Volunteer Care - 1,756.18
Total Operations - 271,773.54

Total Expenses - 676,416.72

Assets

Lease Improvements on New Kids Space - 39,000
Startup capital for The POP Center - 62,842.60
Furniture + Equipment for Kids Space - 23,200.82

**Total Monies Spent
on Assets - 125,043.42**

(This total includes donations given from 2021.)

EXPANSION UPDATE

On September 18, 2022, we opened the doors to our brand new 8,500 sq. ft kids and youth wing that sits adjacent to our main sanctuary at 381 Elliot St. in Newton, MA. We began lease negotiations for this space with Haynes Management in April of 2020. Haynes Management fronted and prorated over our lease the nearly \$300,000 needed to completely renovate and build-to-suit the space, while you, The Church, gave over and above to secure the lease, pay for our portions of the applicable zoning requirement changes like the ADA ramp, bathroom and HEPA-filtering HVAC system, and to completely furnish and outfit the space.



We currently have a 5-year lease signed on both spaces, and we hope for many years to come. As we look down the road, though, and consider all the children the Lord has given our church body, we feel a responsibility to steward and build this ministry for the generations to come, to leave them a legacy. We felt God ask us to be strategic with this expansion.



So instead of letting the building sit empty during the week, it was decided in unity with both the Pastoral Board and Board of Trustees to take a bold step of faith and start up a business owned by the Church, a for-profit subsidiary business, that serves the general public called **The POP Center, LLC** in order to leverage this space and begin building the Church assets and savings to prepare for whatever God might have for us next. The POP Center is one of the first of its kind to the Boston marketplace as a "work 'n play studio", where parents who work from home or have a hybrid schedule can come and work in our newly built coworking lounge and private offices while children play in supervised playgroups. The POP Center also hosts birthday parties and indoor play in the Kids & Youth Wing.



thepopcenter.com



[@thepopcenter](https://www.instagram.com/athepopcenter)



The POP Center



POP CENTER SNAPSHOT

At The POP Center, people have the option to become work 'n play members, contracted for 90 days at a time, or they can use us on a drop-in basis if we have capacity. There are other streams of revenue like birthday parties rentals, special events and play passes.

As of 11/30/2022, we have retained:

36 Contracted memberships, which equates to 34 kids and ~45% of our current coworking space capacity.

1.5 Paid playgroup supervisors

September 2022

Membership Sales - 3,025.50
 Birthday Party Sales - 0.00
 Play Pass Sales - 0.00
 Special Event Sales - 0.00

October 2022

Membership Sales -8,951.87
 Birthday Party Sales - 408.45
 Play Pass Sales - 257.37
 Special Event Sales - 0.00

November 2022

Membership Sales -14,371.36
 Birthday Party Sales - 4,309.22
 Play Pass Sales - 564.85
 Special Event Sales - 527.68

These sales pay for nearly 60% of our overhead expenses.

MAIN BUILDING EXPANSION PLAN

01

Pay Off Deferred Buildout Expense 60,531.55

This is the amount we owe to Haynes Management for our portion of the buildout. Due to their delays in completing the project in time, they allowed a deferral over 2023 at 0% interest.

02

Modify & Improve Existing Floorplan

In the new year, we will clean out, repaint and repurpose the old kids' classrooms to better serve our current needs like establish a Growth Track room, cry room, nursing mothers' room, volunteer lounge and prayer room.

03

Assess Sunday Attendance

We will continue to monitor attendance in both of our Sunday services. Currently, based on weekly averages, both services are 60% full. We will create more room when we have the resources to fund it.

ALL YEAR-END GIVING WILL PAY THE DEFERRED BUILDOUT COSTS AND MODIFY AND IMPROVE THE EXISTING FLOORPLAN. PLEASE CONSIDER MAKING A DONATION.



IMMEDIATE CHURCH NEEDS

In case you've ever thought, "I'm not needed around here. The staff has this covered." please think again. Sundays are run by volunteers. Currently, all of our ministry team leaders report major holes in our Sunday team coverage, some current volunteers are having to miss attending Sunday services in order to have enough cover, and more hands are needed to run weekend services excellently.

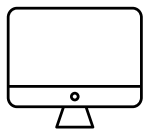
Please email: hunter@storyheights.com or any ministry team leader below if you're willing to help.



Worship Team

Our worship team has an immediate need for another keys player and drummer. Any musician or vocalist is welcome to audition.

Email Greg@storyheights.com.



Service Production Team

Our service production team has an immediate need for someone to learn the sound system and screens system.

Email Amanda@storyheights.com



Kids Ministry Team

Our kids ministry team has an immediate need for 10 more people to come help keep kids safe, having fun, helping with crafts, and holding babies.

Email Danielle@storyheights.com



Youth Ministry Team

Our youth ministry team has an immediate need for 3 more people who will assist in the Sunday morning middle and high school small groups.

Email Victoria@storyheights.com

Hospitality Team



Our hospitality team has an immediate need for 5 more people who will assist in the Sunday morning set up and tear down of signage, greet in the parking lot and doors, and help make and serve coffee.

Email TylerBarry@storyheights.com



Security + Ushers Team

Our security + ushers team has an immediate need for 2 people who will help seat people, collect the tithes and offerings, and monitor our foyers and parking lots and implement our safety policies.

Email TylerBarry@storyheights.com



January 1: Online Services Only

January 8: In-Person Services 9AM or 10:45AM

January 13-February 2: 21 Days of Prayer and Fasting

Every year we take the first of the year and complete a corporate time of prayer and fasting. If you've never fasted before, no worries! Fasting is an incredible way to clear your mind, conquer your flesh, and open your heart to hear more of God. We will have a corporate reading and prayer plan that you can follow along with, along with all the how-tos and purpose behind fasting that will be live on our website the first week of January.

January 13: Team Night

If you're on a ministry team or want to join one, come worship with us, pray with other teammates, get pumped up for the new year, hear a message from our pastors on the culture and heart of our house, and receive breakout training for your specific area of ministry.

February 2-4: Churchwide Kings & Priests Conference

Don't miss our annual, monumental weekend where Holy Spirit shows up in a big way! Special guest pastors Brandon & Melodi Hawley from I Heart Church in West Virginia will be ministering.

HELLO, 2023

save the date!

FEBRUARY 19-22

ANOMALY STUDENTS WINTER RETREAT

MAY 24-JUNE 2

TOUR OF ISRAEL PRAYER & MISSION TRIP

AUGUST 9-12 - VACATION BIBLE SCHOOL

AUGUST 1-AUGUST 7

**COMPLETED 8TH-12TH
SUMMER CAMP IN MONTANA**

JULY 31-AUGUST 6

**COMPLETED 4TH-7TH
SUMMER CAMP IN NEW HAMPSHIRE**

For all questions on anything you've read:



info@storyheights.com