

Annual Report

# Tēnā koutou katoa

As we look back on the past 12 months, we are filled with gratitude for all that the Lord has done. In a year where we declared 'But God', our dependence and reliance on Him was needed more than ever. We found ourselves facing many unforeseen challenges in our family and our Church – but with God, we have also witnessed many miracles.

We have seen new people join the congregation, families being strengthened, and individuals growing in their relationship with God. As we look ahead to the coming year, we are confident that God is making a way for His church to flourish.

We would like to acknowledge that we could not do what we do without our team of amazing leaders and volunteers who work behind the scenes to make LIFE what it is. We want to express our sincere thanks for each and every one of you, your faithful support, and your commitment to the church. Together, let us continue to press forward in our vision to impact and change our generation with the reality of Jesus.

As you read through our 2022 Annual Report we hope that it serves as a reminder of God's faithfulness to His people. 2022 was truly a year that we can look back on and celebrate the goodness of God.

# LUKE & MELISSA DE JONG

SENIOR PASTORS



# ANNUAL REPORT



"JOHN WAS DIAGNOSED WITH STAGE IV BOWEL CANCER IN JULY 2021 AND TRUE TO GOD'S HEALING POWER, HIS PROVISION AND GRACE, THROUGH PRAYERS AND SUPPORT FROM OUR LIFE FAMILY, JOHN WAS DECLARED CANCER FREE IN AUGUST 2022!"

- JOHN AND CHOW

# BUT GOD TESTIMONY



# TOP 10 HIGHLIGHTS



# Salvations + Baptisms

In 2022 we recorded 1,147 people make a decision to follow Jesus and we witnessed 272 people take the plunge and get water baptised - what a significant milestone!





# Transition + 30th Birthday

Our 30th Birthday was made extra special as Pastors Paul and Maree handed on the mantel of senior leadership to Pastors Luke and Missy. That's history in the making!

# Melbourne Property Development

2022 was a huge year for LIFE Melbourne as we received a truly miraculous response to Expansion.

The building project for LIFE Melbourne overcame some major hurdles, but has now secured approval to become land serving God's Kingdom. It is a miracle in motion and we cannot wait to impact Melbourne with the reality of Jesus.



# LIFE Homes Purchase

LIFE Homes also celebrated three decades of providing lasting home environments for people with disabilities. We purchased two new properties in Warkworth and Whangarei, the first we've been able to



5

purchase and own outright. It's literally a life-changer!

# Healthy Lunches

LIFE Community's incredible year continues with Healthy Lunches being established in 3 low-decile schools. Across the year we served over 340,000 meals to students. We know that these lunches make a huge difference to every young person.



# Community Kitchens Expansion

In 2022 we opened three brand-new Community Kitchen locations. Adelaide opened its second kitchen, Melbourne opened up a 2nd location, and Auckland opened it's eighth location. Together, we served over 86,000 meals. Each of these kitchens is a practical answer to real need, and a special place of connection, joy and hope.





In 2022 we had our first in-person Sistas Conference in 3 years, with 1,864 delegates in attending. What a privilege it is to be able to host women from all over our country and provide an opportunity for them to encounter God afresh.



# Christmas Spectacular

Our Christmas Spectacular shows were the cherry on top of a fantastic year with over 9,000 people attending packed performances in Melbourne, Adelaide, and Auckland. Hundreds of volunteers poured so much of their time into creating memorable moments that brought the Christmas story to life.

2022



# Overseas Special Offering

Through the generosity of our church, we were able to raise over \$250,000 to fund two Eastern European churches who are actively involved in assisting with various local humanitarian needs.





# Christmas Box

In 2022, across cities and international borders, we were able to pack and deliver 40,000 Christmas Boxes to people in need and also reached another milestone: over 1 million people impacted by Christmas Box since we started in 2001. So good!





2022 has been yet another incredible year at LIFE despite the various challenges of Covid and the economy. We have so many things to be thankful for as we reflect on God's goodness in another year and in seeing the amazing impact and change in so many people's lives through the work of each of our four focuses as we have outlined in this year's annual report. Some of the key financial highlights of 2022 have been:

Giving - We have continued to see people's faithfulness and generosity in giving with over \$23m given through tithes and Expansion offerings across LIFF.

**Expansion** - Through Expansion offerings (total received for 2022 \$3.4m) we were able to contribute \$1.8m into funding the growth of our own Community initiatives impacting thousands of people including: Christmas Box, LIFE Community Kitchens and The Giving Store. Also \$400k to Kingdom, \$400k to funding the set up and operation of two new campuses in West Auckland and Tauranga, and \$2.2m to the initial phases of construction of our new Melbourne campus.

**Community** - Our impact through LIFE Community continued to grow rapidly to the value of \$24.8m for 2022 including the value of volunteer time and sponsored and donated goods. A significant portion of this impact is through Skills Update, QES, LIFE Homes and Healthy Lunches where external funding (largely Government) not only funded the services we were able to provide to assist many people, but generated a surplus of \$1.2m enabling us to repay debt from the acquisition of Skills Update in 2021 setting a path for ongoing growth in the future.

Melbourne Campus - Considerable obstacles around planning consents were overcome and construction commenced late in 2022 on a brand new campus for Melbourne including a 600 seat auditorium, kids facilities, foyer and kitchen. Funding lines are in place with CCFS Bank to settle the purchase of Sims Street in April 2023 for a total of \$20.6m. Construction of the new campus is estimated at \$9m and is targeted to be complete by October 2023 and is being funded through the incredible lean in and generosity of people giving to Expansion and support from NZ.

Total Income and expenses – Our total income was \$47.9m with total expenses of \$42.4m. Our net surplus after funding and depreciation costs across the whole of LIFE for 2022 was \$5.5m with a \$3.9m net surplus in Church, \$0.1m in Business and \$1.5m in Community. These surpluses were largely used to fund the development of the new Melbourne campus and repay debt from the acquisition of Skills Update within LIFE Community.

Balance Sheet - We are incredibly blessed to be in a very strong financial position at the end of 2022. Through the consistent generosity of so many people across LIFE and the growth in value of our property - our total assets were valued at \$181.5m and liabilities at just \$29.3m giving us net equity of \$152.2m at 31 December 2022.

**Bank Loans** – Of our total liabilities \$21.0m was in bank loans. From a church perspective we became debt free on all our Auckland campus properties through Legacy at the end of 2020. Our borrowings as of December 2022 are specifically for Community (\$8.3m) with the acquisition of Skills Update in 2021 and for Business (\$10.4m) with the investment in a West Auckland fully tenanted property and the deposit on our Melbourne property (\$2.3m).

We continue to be very grateful and humbled by the faithfulness and generosity of so many people right across LIFE in their giving of time, energy, and resource to serve others through each of LIFE's Four Focuses. We look forward with expectation and excitement to the year ahead!

PAUL SCHNELL. GENERAL MANAGER

## **GROUP FINANCES**

LIFE

AUDITED FINANCIAL PERFORMANCE	2022	2021
FOR THE YEAR ENDED 31 DECEMBER 2022	\$'000	\$'000
Donations	23,799	25,514
Fee & Other income	24,142	21,625
Cost of Goods Sold	(6,812)	(4,458)
Net Income	41,129	42,681
Staffing	16,755	15,456
Operations	5,634	4,053
Donations	1,691	553
Facilities	5,057	4,270
Administration	2,052	1,828
Hireage and maintenance	730	504
Total Expenses	31,919	26,664
Depreciation	2,706	2,529
Finance expenses	824	637
Other	139	65
Net Surplus	5,540	12,786

The summary group financial statements have been derived from the audited consolidated financial statements of C.L.C Auckland Trust (LIFE) for the year ended 31 December 2022. The audited financial statements are available to access on the New Zealand Charities Services website



AUDITED FINANCIAL POSITION	2022	2021
AS AT 31 DECEMBER 2022	\$'000	\$'000
Cash and Deposits	11,244	10,568
Current Assets	2,990	1,960
Property, plant and equipment	145,180	144,540
Other term assets	22,084	11,818
	181,498	168,886
Current liabilities	6,997	4,534
Bank loans	21,066	19,856
Non current liabilities	1,200	1,035
	29,263	25,425
Net Assets	152,235	143,461

## AUDITED EQUITY MOVEMENT

FOR THE YEAR ENDED 31 DECEMBER 2022

**Opening Balance** Net Surplus Other comprehensive revenue and expenses Revaluations

Net Equity

## GROUP FINANCES

2022	2021
\$'000	\$'000
143,461	130,675
5,540	12,786
3	-
3,231	-
152,235	143,461

BELONG A CHURCH TO CALL HOME

BELIEVE A CHOICE TO FOLLOW JESUS

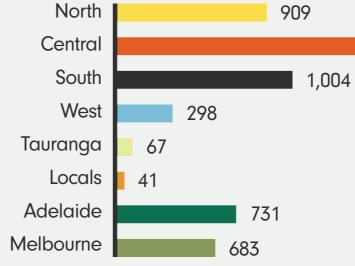
BUILD A COMMITMENT TO LIVE ON PURPOSE



# BELONG

CHURCH





Average Weekend Online Attendance

"THE MOMENT I WALKED INTO LIFE I FELT HIM BREATHE HIS LIFE OVER MY FAMILY AND I ALL OVER AGAIN"

- SAMANTHA, LIFE MELBOURNE

Easter Attendance 12,939 Christmas Attendance 17,014







3,171

BELONG



CHURCH

SALVATIONS 1,147

GROUPS

298

ALPHA ATTENDED

"SINCE GETTING BAPTISED GOD HAS REVEALED HIMSELF TO ME IN COMPLETELY NEW WAYS. I'VE REALISED HE JUST WANTS TO HAVE A RELATIONSHIP WITH US AND THAT'S DEFINITELY WHAT IT IS, IT'S NOT A RELIGION TO BE PROVEN IT'S A RELATIONSHIP TO BE EXPERIENCED."

- CLAIRE - LIFE CENTRAL

BELIEVE









## LEAD PASTOR REPORTS



presentation

Alongside all the amazing gatherings and Sunday services, one of the most impactful things has been seeing the outpouring of love and support people have given one another through all the changes and the challenges. New groups have started and we've seen many people get connected into the life of our church. One of the most frequent comments we get from new people is that "LIFE feels like home".

In our campuses, having more time for prayer and ministry has been a big highlight, as well as our campus weekly prayer meetings. We've had the transition of Campus Pastors at our South Campus, from Ps Coral to Ps TC and his amazing wife Jo, who are doing an incredible job. Our Snells beach local has been a huge success, and our East local, started at the end of 2022, also got off to a strong start.

We have a strong foundation set and we are ready for 2023 and all God has instore for us here in Auckland

Ps Erin Manners - Auckland Lead Pastor

At the end of 2022 we find ourselves again in awe of the incredible goodness of God & the amazing people who make LIFE Melbourne the growing family it is.

We are so grateful for the continual growth and health in all areas of Church with many people finding Jesus, getting baptised, joining teams and stepping up into leadership. With the miraculous response to our Expansion Giving and everyone's genuine and authentic love for Jesus & people, we can't thank God enough.

And while we are so stoked, there's always room for more and carry such expectation for all God has ahead.

Ps Craig and Nadia Clark - Melbourne Lead Pastors

"PRIOR TO BEGINNING MY LEADERSHIP JOURNEY AT EPIC LAST YEAR I QUESTIONED MY ABILITY TO LEAD. DESPITE MY DOUBTS, I LEARNT THAT GOD EQUIPS THE UN-EQUIPPED AND HE WORKED THROUGH MY WEAKNESSES AS I DISCIPLED A GROUP OF GIRLS WHO HAVE BECOME SO PASSIONATE FOR JESUS."



LIFE Adelaide celebrated its first full year as part of the LIFE family in 2022 after transitioning from Victory Church in May 2021. We have enjoyed being part of the larger LIFE family and it was great to see people fully engaging with the word during our live link sermons from New Zealand. Our 10am service attendance has steadily increased and our 5PM service has created a great family atmosphere. A particular highlight was our Christmas production, where the overwhelming feedback was on the professionalism of the production and the clear gospel message.

We are grateful for those who have joined us in 2022 and the way they embraced our discipleship pathway. We noticed new people attending Starting Point sooner than previous years and that there were a number of people who were saved, baptised, attended Alpha, and connected. We also saw a greater hunger in people embracing leadership roles and responding for prayer in our services.

We also launched our very first LIFE Community Kitchen! It has been great to see the Church rally behind this initiative both financially and in volunteering. The number of people in the community that have been attending has steadily grown and they are thankful for what we are doing.

We are looking forward to what God has in store for us in 2023 as we focus on discipleship and as we look to secure a permanent premises for our campus.

Ps Tony and Kath Rainbow - Adelaide Lead Pastors

What a year it has been! I can't help but feel overwhelmed with gratitude for His faithfulness. We started the year with restricted services, so when the limitations were lifted it was great to see so many people pack out LIFE Central for our Easter





CHURCH

## BUILD

CHURCH

**Financial Performance Summary** 

TEAM 2,611



"As Group leaders, it's been great to see how we all have something to bring to our time together. Our aim is that everyone is able to share what's on their hearts, spend time praying together and leave feeling encouraged.

People want connection more than ever and some of our most memorable nights have been when we meet for dinner and just chat, but more than that we really communicate and share life. This is more than just about everyone's week or how work is going, but also sharing about what God is doing in each of our lives and being vulnerable with one another."

Steve and Robbi



	For the year ended 31 December 2022 (\$000's)	)
	Church (Operating)	Auck
	Tithes Other income (net of COGS)	10
I	Total Net Income	12
	Staffing Operating costs Donations	
1	Total Expenses	1;
	EBITDA	!
	Depreciation Finance expenses	
	Net Surplus/(Deficit)	
		_
	Church (Expansion)	Auck
	Expansion Giving	
	Distributed to: Kingdom Community	
	New campuses Melbourne Campus Development Expansion capex	
	Total Expansion funds distributed	2
	Net Surplus / (Deficit)	

**FINANCES** 

kland	Melbourne	Adelaide	Total
6,651	2,209	1,421	20,281
982	5	(17)	970
7,633	2,214	1,404	21,251
8,325	608	685	9,618
3,851	1,009	566	5,426
294	271	54	618
2,470	1,888	1,305	15,663
5,163	327	99	5,589
2,179	116	332	2,627
50	27	76	153
2,934	184	(309)	2,809
kland	Melbourne	Adelaide	Total
kiana	weboune	Adeidide	Iotai
1,692	1,355	305	3,352
280	66	44	390
1,480	165	132	1,777
417	-	-	, 417
-	2,246	-	2,246
84	-	-	84
2,261	2,477	176	4,914
A			
(569)	(1,122)	129	(1,562)

## COMMUNITY

## BRINGING HELP AND HOPE



## Kia ora,

### Despite a year that once again presented challenges to our community – a global pandemic, cost of living increases, or a national housing crisis – we are so grateful to be able to step back and see God's faithful hand at work across all areas of LIFE Community's initiatives and entities.

In 2022, we introduced a set of values that we believe will help to guide our pathway into the future as a community agency called to bring help and hope. These values epitomise who we are, and what we are called to do as we serve our community.

MANA - We Serve with Respect WHANAUNGATANGA - We Empower through Partnership AKO - We Transform by Learning

Across Aotearoa and Australia, we are blessed with an incredible team who carry the weight of what we do. Watching our 160 staff and countless volunteer teams live out of the purpose God has given them truly is a joy – whether packing food boxes, serving a hot meal, feeding lunches to tamariki in schools, caring for our intellectually disabled residents, being on the coal face of support for our high-risk rangatahi, or supporting a learner into their dream job.

### The heart of LIFE Community is so evident:

To bring Help and Hope to our community so that we can reverse the cycle of poverty not just for those we serve but hopefully for generations that follow. And I love that we all get to be part of someone's transformative journey.

> Ngā mihi nui. Nick Edwards

"I STARTED SERVING AS A SACRIFICE TO OUR LORD. HOWEVER THE JOY AND REAL HAPPINESS I FEEL WHEN SERVING CANNOT BE CONSIDERED SACRIFICE. IT IS FULFILLING TO BE ABLE TO GIVE AND SHARE AND SEE OUR LOCALS COMING BACK WEEKLY WITH SMILES AS BIG AS MY OWN. SERVING IS FOOD FOR MY HEART AND SOUL!"

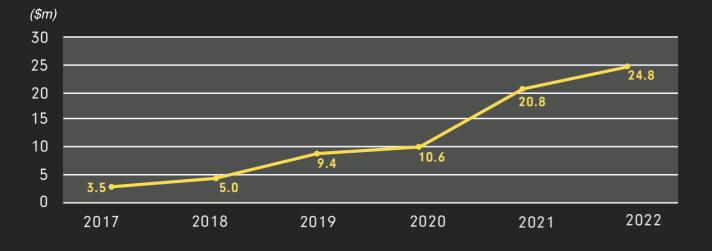
- LIZA, LIFE COMMUNITY KITCHENS VOLUNTEER

## IMPACT

# **COMMUNITY IMPACT** OVER THE YEAR

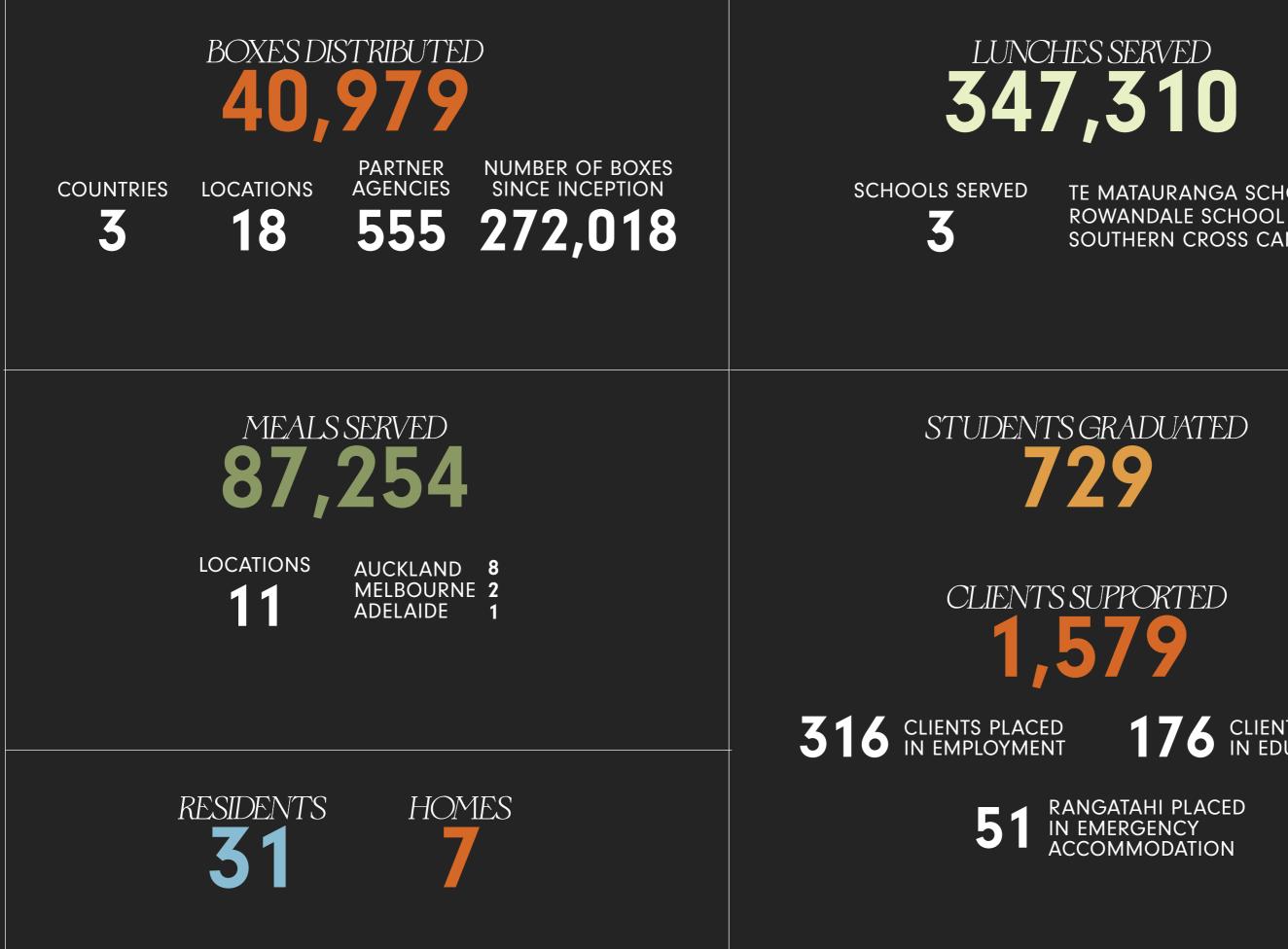


# **COMMUNITY IMPACT** INCREASE OVER THE PAST 5 YEARS





CHRISTMAS BOX



CHRISTMAS BOX

LIFE COMMUNITY KITCHENS

## **OUR INITIATIVES**

TE MATAURANGA SCHOOL SOUTHERN CROSS CAMPUS

176 CLIENTS PLACED IN EDUCATION



# COMMUNITY

# Financial Performance Summary for the year ended 31 December 2022 (\$000's)

Our Initiatives	Auckland	Melbourne	Adelaide	Total
Income				
Donations from LIFE	1,480	165	132	1,778
Donations from LIFE Venues	50			50
Other donations	458	371	26	855
Sponsorships	305		4	305
Other income (net of COGS)	7		30	37
Total Income	2,301	536	188	3,024
Distributed to:				
Christmas Box	1,509	388	85	1,982
Giving Store	71		2	73
Refresh	17			17
Community Kitchens	504	22	51	577
Kidgo & Others		43	13	56
Total funds distributed	2,101	453	151	2,705
EBITDA	200	83	37	320

# FINANCES

# Financial Performance Summary for the year ended 31 December 2022 (\$000's)

Externally-funded Initiatives	Education	Homes	Healthy Lunches	Total
Government Funding	16,442	2,826	2,149	21,417
Other income (net of COGS)	148	85		233
Total Net Income	16,590	2,911	2,149	21,650
Staffing	9,067	2,022		11,089
Consumable costs	1,308			1,308
Donations		13		13
Operating costs	1,857	370	1,911	4,138
Occupancy costs	2,809	233	4	3,046
Total Expenses	15,041	2,638	1,915	19,594
EBITDA	1,549	273	234	2,056
Interest	352	98		450
Depreciation	367	38		405
Net Surplus / (Deficit)	830	137	234	1,201

# LIFE COMMUNITY KITCHENS

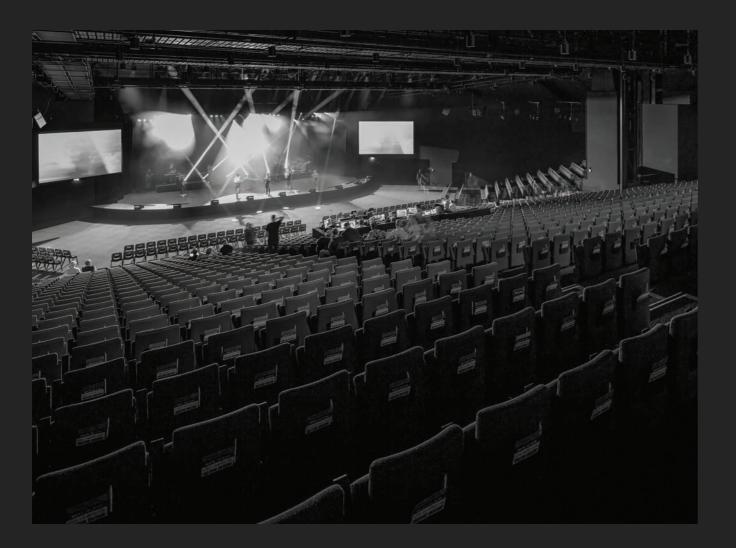


BUSINESS

LIFE VENUES

# KEY EVENT HIRES HIRE REVENUE **11** \$330,000

# NUMBER OF VISITORS ON SITE **8,700+**





LIFE TV

# *TOTAL VIEWS* 9999,647



ONE HEART

# VULNERABLE WOMENS PROJECT \$70,000

Donated to develop a Skills Training Centre in Uganda



# OUR GLOBAL ELDERSHIP AND TRUST BOARD



# Front Row (Left to Right):

Paul de Jong, Melissa de Jong, Luke de Jong, Maree de Jong

# Back Row (Left to Right):

Caroline Quay, Strahan Wallis, Earl Gasparich Scott Thornton, Paul Schnell, Caroline Wood, Simon Manners

life

